

Jon P. Harrigan, SIOR



Chairman

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Jon Harrigan, *Chief Executive Officer* of Pennsylvania Commercial Real Estate, Inc., has over 40 years of corporate and commercial real estate experience. Jon was the former Director and Branch Manager of Cushman & Wakefield's Pittsburgh Office prior to becoming one of the founders and principals of Pennsylvania Commercial in May, 1992.

He began his brokerage career in 1981 and as senior broker established himself as a commercial brokerage specialist both in tenant and building representation. In 1986, he was elected Cushman & Wakefield's Vice President and Pittsburgh Branch Manager.

He was responsible for overall operations of the branch including corporate services and tenant representation, project leasing assignments, and overall performance of the Branch.

As a broker, he successfully leased office space in downtown Pittsburgh and the suburbs totaling over ten million square feet on behalf of tenants such as the Federal Home Loan Bank, Eastman Kodak Corporation, Computer Research Corporation, Cabot Oil, Buchanan Ingersoll, PC, Civil & Environmental Consultants, Armco, Inc. and Ford Motor Company. He also was lead broker for the USX Tower, Cherrington Corporate Center, and the NAVCO building lease-up and subsequent sale.

As a development consultant, Jon is currently in the process of developing Pennwood Commons, a 50,000 square feet flex/office building with another 50,000 square feet flex/office building anticipated. This building is scheduled for completion in December 2009. Jon represented Union Switch & Signal in their build-to-suit technology center of 175,000 square feet, Sunoco Chemical's 80,000 square feet Polypropylene Technical Center, the Pittsburgh High Technology Council's 80,000 square feet office building and Thermo Fisher's new laboratory and office comprising 153,000 square feet. He handled development of the 37,000 square feet Immigration and Naturalization Building on the South Side for the GSA and the 97,000 square feet Civil & Environmental Consultant's building know as Rosslyn Commons.

As a tenant representative, he has represented WESCO, Marsh & McClennan, The Carnegie Group, SEEC, Inc., Computer Research, Coordinated Benefits, International Masters Publishing, Dean Witter Reynolds, McGraw-Hill Corporation, The New England, AIG Insurance, Wells Fargo, NOVA Chemicals Inc., Chicago Title and Strategic Energy, LLC. Jon has also represented a number of law firms including, Houston Harbaugh, Grogan Graffam P.C., Babst Calland Clements and Zomnir, LeBoeuf Lamb Greene & McRae, Tucker Arensberg, Williams Coulson, Deforest Koscelnik, Wayman Irvin & McAuley, and Margolis Edelstein.

Prior to joining Cushman & Wakefield, Jon spent seven years as the Real Estate Manager for Rockwell International Corporation. He was responsible for all corporate real estate acquisitions and dispositions, including the formation of the Corporate Real Estate Group. He also was responsible for over ten million square feet of new production facilities for Rockwell during that time. From 1969 to 1974, he handled all corporate real estate matters including leasing and dispositions for Koppers Company, Inc. as their Real Estate Representative.

Jon graduated from West Virginia Wesleyan College in 1969 with a B.S. in Business Administration. He is a licensed real estate broker in Pennsylvania and is a member of the Realtors Association of Metropolitan Pittsburgh, and holds the prestigious SIOR (Society of Industrial and Office Realtor) designation.